FOFM

FOFM, LLC

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Corporate Profile

Overview

- FOFM:
  - Provides personalized, unbiased wealth, business, and private advice to clients desiring the highest level of personalized care for their investments, business, and family;
  - Was built to focus on the needs of affluent individuals, business owners, investors, and entrepreneurs;
  - Is comprised of service areas specifically selected and structured to meet the particular needs of these individuals;
  - Has assembled a staff of individuals with experience in finance, accounting, tax, law, investments, private ventures, risk management, and business; and,
  - Offers each client the natural advantage of our multi-disciplined approach.

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Mission

The Mission of FOFM is to:

- Provide our clients superior planning and investment strategies;
- Provide our clients with select private equity and alternative investment opportunities;
- Ensure these strategies are implemented through consistent monitoring and continued evaluation; and,
- Ease the burdens of wealth administration and the succession of wealth and private business interests.

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History

FOFM was formed in 1998 after over a year of planning and discussions between its co-founders, Henry S. Belden, IV and Todd A. Lensman. Mr. Belden had retired from the Chairmanship of Belden & Blake Corporation where he led the company from a closely-held private oil and gas exploration company to a publicly-held company prior to its sale to Texas Pacific Group in 1997.

Mr. Belden, like many successful business people, was presented with several questions, including: "What is the most effective means of managing a diverse group of assets and business interests?"; "What is the best overall investment model?"; "How can I successfully continue my entrepreneurial activities while enjoying retirement?"; "How can I protect my assets?"; and, "How can I utilize my success to benefit my family and my charitable interests?"

Unable to find a firm to service all of his needs, Mr. Belden approached the questions with a unique perspective. He and Mr. Lensman soon discovered that Mr. Belden's questions, direction, and insight into these issues, combined with the experience that Mr. Lensman gained as a certified public accountant, attorney, and private investor resulted in a unique service.

Since that time, we have assembled a staff of professionals and business relationships with expertise in finance, accounting, taxation, investments, private ventures, insurance, mergers, acquisitions, divestitures, and business. These professionals collectively offer the integrated approach required to effectively manage the problems and opportunities presented in today's complex world.

We are proud to work with a select group of clients to handle these problems and pursue these opportunities.

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Management

- **Henry S. Belden, IV**
  Chairman and Co-Founder
- **John M. Batcho**
  Vice-President, Client Advisor
- **John B. Thomas**
  Vice-President, Oil & Gas
- **Leo A. Schrider**
  Advisor, Energy Industry
- **Debra L. Lensman, CPA**
  Controller
- **Patricia M. Glandorf**
  Client Services Coordinator
- **Loretta Rice Thomas**
  Client Services Coordinator
- **Todd A. Lensman**
  J.D., CPA, MT, LL.M., Reg. Inv. Adv.
  President and Co-Founder
- **John T. Konovsky, Jr., J.D.**
  Associate Counsel
- **Deborah L Venet, J.D.**
  Associate Counsel
- **David M. Patterson, MBA**
  Financial Analyst
- **Thomas B. Hudec**
  Vice-President, Client Advisor
- **Melissa M. Brown**
  Paraprofessional
- **Kimberly A. Dameworth**
  Accounting and Administration

Services Overview

Services

- A considerable amount has been written about the needs and desires of successful people. We have modeled our services around the knowledge gained from years working with our clients, who are successful entrepreneurs, busy executives, and custodians of wealth.

- With the needs of our clients in mind, we focused upon three key areas:

Investment

Family Office Services

Estate and Business Succession

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Services (continued)

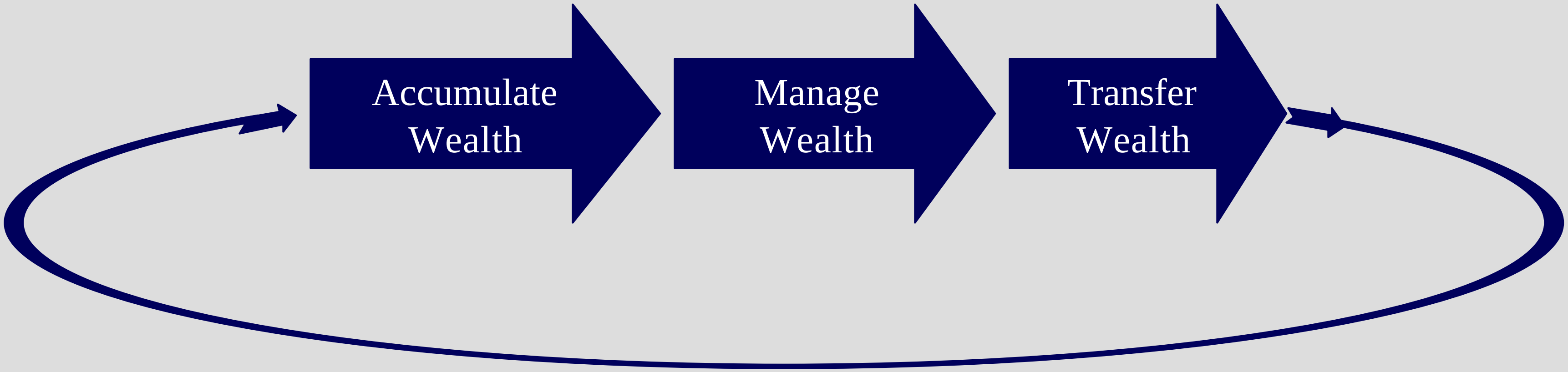
- We have structured our services so that they are focused upon the key phases of overall wealth management:

Accumulating, Managing, and Transferring Wealth

Service	***Phase***
Investment →	Accumulating Wealth
Family Office Services →	Managing Wealth
Estate and Business Succession →	Transferring Wealth

Services (continued)

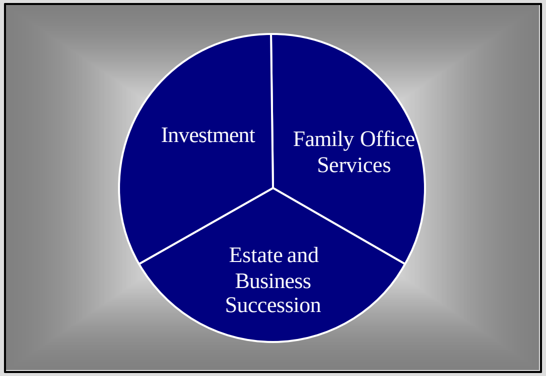
- These phases do, after all, comprise the *Basic Life Cycle of Wealth*:

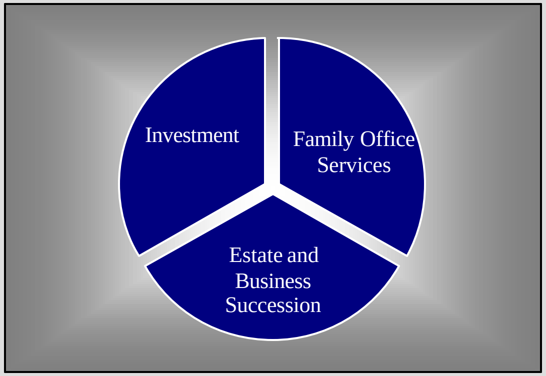


- *So*, we structured our services to optimally manage each phase:

Services (continued)

- *And* tailored each service so that clients could choose to take advantage of our comprehensive service **or** an individual service area:





- *Then*, we assembled a staff of professionals and a network of professional affiliations to provide our clients with superior opportunities and service:

  - Financial
  - Legal
  - Investment
  - Insurance
  - Closely-held businesses
  - Financing
  - Private equity
  - Public markets
  - Foreign markets
  - Financial administration

Services (continued)

- All of this planning and business development has led to our being able to provide a top quality, multi-disciplined and focused approach to providing:

Investment

Family Office Services

Estate and Business Succession

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Services: Investment

- Our Investment service is all about research, opportunity, perspective, and focus. We believe that thorough research and hard work uncover opportunities, provided that you are viewing the world and the investment community with the proper perspective. Our multi-disciplined approach gives us this perspective. Once opportunities are uncovered, focus is necessary to effectively implement and take advantage of the opportunities.

- Our services include:
  - Investment Policy Preparation
  - Asset Allocation
  - Portfolio Management
  - Private Equity
  - Venture Capital
  - Real Estate
  - Integration of Investment Managers
  - Performance and Expense Measurement and Reporting

- For a more detailed discussion of our Investment Services, please see our website at www.fo-fm.com. The website contains a full explanation of our investment services along with service examples.

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Services: Family Office Service

- Our Family Office Service provides a single point of professional, integrated and personal financial management. This allows you and your family the time and resources to enjoy life, spend time on your personal aspirations, and have the comfort of knowing that your finances are professionally managed. In essence, many clients view us as financial planning and administration "insurance" to make sure that their plans are sound and implemented.

- Our services include:
  - Financial Administration
  - Periodic Financial Reviews
  - Bill Payment and Expense Reporting
  - Financial Statement Preparation and Review
  - Tax Preparation and Planning
  - Risk Analysis and Insurance Review
  - Philanthropic Planning and Administration
  - Family Meetings and Mission Statement Preparation
  - Retirement Planning
  - Inheritance Plan Administration
  - Residence Management and Domicile Planning
  - Family Education
  - Nursing & Residential Care Oversight

- For a more detailed discussion of our Family Office Services, please see our website at www.fo-fm.com. The website contains a full explanation of our services along with service examples.

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Services: Estate and Business Succession

- Our Estate and Business Succession service provides specialized advice to you and your professional advisors regarding issues particular to affluent families. Our professionals provide advice to ensure that your wealth transfer goals and objectives are satisfied in the most tax-efficient means available. Our multi-disciplined planning approach provides comprehensive solutions to your planning issues.

- Our services include:
  - Sophisticated Estate and Trust Planning
  - Entity Level Planning
  - Business Succession Planning and Administration
  - Gift Planning and Administration
  - Estate and Trust Administration
  - Charitable Planning and Administration
  - Domicile Planning
  - Advisor Coordination

- For a more detailed discussion of our Estate and Business Succession Service, please see our website at www.fo-fm.com. The website contains a full explanation of our services along with service examples.

Summary

We have developed a team of professionals, strategic partners, and a methodology for managing wealth that is top quality and personalized. Whether we are directly advising clients or working with their advisors, our systems, professional staff, and experience are a valuable service to help accumulate, manage, and transfer wealth. Contact us today to see how we may help you.

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